Where Innovative Ideas Take Flight

FTSI Company Overview

Financial Technology Solutions International (FTSI) is the largest independent provider of branch and digital transformation solutions. Connecting clients with financial industry technologies since 1998, FTSI offers a comprehensive collection of cutting-edge branch solutions including hardware, software, cash services, first-and second-line maintenance, security solutions, and a range of consultative services.

FTSI consults with each financial institution to customize their optimal blend of branch technology strategies. FTSI's consultative approach helps reshape branch operations to achieve the highest level of satisfaction for customers and members while increasing opportunities to cross-sell financial institutions' full suite of products.

A newly expanded professional services division enables FTSI to strategically transform a financial institution's business, reduce operational costs, and increase operational efficiencies. FTSI helps financial institutions employ a custom omnichannel approach to increase ROI, while allowing branch and administration employees to focus on deepening customer relationships. FTSI connects leading technology with superior customer service to create turnkey solutions for customers.



Partners and Associations



Average response time 1hr 46min

99.78% Average Uptimes

OFTSI

CUSTOM BRANCH AND DIGITAL SOLUTIONS

Hardware

- •Full Function ATMs
- Interactive Tellers
- •Teller Cash Recyclers
- •Smart Lockers

FTSI Service

- •First & Second Line Maintenance
- •Project Management
- •Professional Services
- •Profitability Analysis
- •Software Management Solutions
- •Electronic Security Installation
- •Customer Portal Dashboard
- •ATM/ITM Cleaning
- •ADA Compliance Survey and Recommendations

Cash Services

- •Armored Cash Replenishment
- •Balancing and Reporting
- •Deposit Pulls

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- Check Truncation
- •Check Storage and Destruction
- •Processing & Reconciliation
- •Currency Vaulting
- •Dual Control Options for Audits
- Vault Cash Verification

Digital Experience

- •Video Banking
- •Online and Mobile Banking
- •Digital-First Service
- Appointment Manager

Branding

- •Digital Signage
- •Content Creation Services
- •Custom ATM Screens
- •ATM Marketing Screens
- •Surrounds and Wraps

Branch and Operational Security

- •ATM Security Software
- •Alarm Monitoring
- •CCTV Remote Monitoring
- •IP and Analog Cameras
- •DVRs
- •Alarms
- •Safes and Vaults
- •Safety Deposit Boxes
- •Access Control
- •Anti-Skimming Devices

Customer Testimonials

"I would like to share with you that the services we are receiving from FTSI has been phenomenal. The most important thing for us, which we were not getting from previous managed services, is to have a partner who is proactively making sure the uptime of our fleet is at maximum and that issues are being reported and resolved before we has to intervene. Thanks again to the entire FTSI team and call center!"

-Matthew Perez, Client Services Manager, IT Service Delivery at Credit Human

"The FTSI team has really been fantastic! We used to have so many challenges and everyone from the Techs, to Projects, to Riggers, to the Call Center, and Marketing who helped with marketing screens, everyone has been so supportive! Really so glad we made the change, wish we had done it sooner!"

-Wendy Rodriguez, Director Branch Operations at Frontwave Credit Union